



Ted A. Murray

CEO | KANSAS CITY



ted.murray@colliers.com

EDUCATION AND QUALIFICATIONS

Bachelor of Economics –
University of Missouri,
Columbia

Master of Business
Administration with
emphasis in Marketing –
University of Missouri –
Kansas City

Master of Regional Planning
in Urban Planning – Cornell
University

AFFILIATIONS AND MEMBERSHIPS

Licensed Real Estate Broker
– Kansas and Missouri

ICSC

ULI – Small Scale
Development Council

CONTACT DETAILS

DIR +1 816 556 1114
MAIN +1 816 531 5303
FAX +1 816 531 5409

Colliers International
4520 Main Street, Ste 1000
Kansas City, MO 64111

www.colliers.com

AREA OF EXPERTISE

Ted Murray began his real estate career in 1977 as a salesperson for Coldwell Banker Commercial Real Estate Services, where he also served as sales manager. In 1983, Ted was named director of marketing for the Linclay Corporation, a development company serving primarily the Midwest. Ted became the Kansas City operating partner for Property Company of America (PCA) in 1984, and in 1989, he and two other PCA partners formed The Winbury Group. Ted became CEO of the firm in 2005 and has been president of its predecessor companies since their inception in 1984. In 2010, Colliers International acquired an interest in The Winbury Group, merging the two into the Kansas City branch of Colliers International.

Ted has been in the commercial real estate business in Kansas City since 1977, bringing a vast amount of experience in commercial real estate development, brokerage and consultation. Since 1984, Ted has developed over 1.2 million square feet of commercial property in the Kansas City area.

PROFESSIONAL ACCOMPLISHMENTS

- Chairman of the Lee's Summit Economic Development Council (2005 – 2006)
- Legal Board of Directors of Enterprise Bank and Trust (2005 – Present)
- Chairman of the Enterprise Bank Commercial Advisory Board (2012 – Present)
- Member of Colliers International U.S. Board of Advisors (2012 – Present)

- ULI's Small Scale Development Council (2001 – Present)
- Chairman of the ULI Kansas City District Council (2007 – 2009)
- Broker of the year – Kansas City Regional Real Estate Board - 1997
- Past Ex-officio member of the board of directors of the Kansas City Chamber of Commerce
- Graduate of the Chamber's Centurion program and past Chairman of the Chamber's Metro Affairs Committee
- Past president of the Main Street Redevelopment Corporation
- Past board member of the UMKC Bloch School of Business Administration
- Past board member of Kansas City chapter of the National Association of Office and Industrial Parks

COMMUNITY INVOLVEMENT

- Leader's Board of Department of Economics at the University of Missouri – Columbia (2012 – Present)
- Board of Directors – Real Estate Charitable Foundation (2010 – Present)
- Mentor with the Helzberg Entrepreneurial Mentoring Program (2003 – Present)
- Board member of Mill Street Park Association (1985 – Present)
- Member of Advisory Council of the Lewis White Center for Real Estate at the University of Missouri – Kansas City (2008 – Present)
- Past board member - American Cancer Society – Kansas City



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REPRESENTATIVE CLIENTS AND PROJECTS

Beautification Award – City of Merriam, Kansas (Antioch Plaza)

Award of Landscape Excellence – City of Overland Park, Kansas (Commerce Plaza)

Best New Office Building Award – Squire Magazine (Twentieth Century Tower)

Commitment to Kansas City Award – Kansas City Corporation for Industrial Development (Twentieth Century Tower)

Special Recognition Award - Prestressed Concrete Institute (Twentieth Century Tower)

Cornerstone Award – Kansas City – Economic Development Council (Hewlett Packard Building)
